



# Brian Netz

*Senior Managing Director*

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**YEARS OF  
EXPERIENCE**

**24+**

**AREAS OF  
SPECIALTY**

Landlord Representation

Tenant Representation

Brian Netz is an experienced senior managing director in Newmark's Minneapolis-St. Paul office, where he specializes in representing landlords and select tenants for industrial assets in the west, southwest and southeast suburbs of the Twin Cities as well as outside of the metro area. Known for his diligent work ethic and determined negotiating style, Mr. Netz has completed over 850 sale and lease transactions, totaling over 15 million square feet and valued at \$350 million in total consideration.

A 24-year commercial real estate veteran, Mr. Netz provides hands-on advisory services to property owners and landlords as well as users of industrial and office space. His detailed market knowledge and industry insight is superseded only by his meticulous identification of the most appropriate uses and space options, allowing him to deliver exemplary client service with the most favorable terms.

Mr. Netz joined Newmark in 2018 from Colliers International, where he was a senior vice president representing a portfolio of over 2 million square feet. Listing assignments include Chanhassen Lakes Business Park, Golden Triangle Business Center, a Seagate Technology R&D facility and Valley Oaks Distribution Center.

## **Partial Client List**

- Allianz Investment Corp.
- Capp Industries
- CORE Realty Holdings
- CSM Corporation
- CTD Properties
- First Industrial Realty Trust
- First Minnetonka Bank
- General Mills
- Link Logistics Real Estate
- Lariat Companies
- Principal Life Insurance Co.
- High Brook Investors
- Seagate Technology
- Swervo Development

## **Professional Achievements**

- Newmark Top Producers Recipient
- Industrial Deal of the Year, Minnesota Commercial Association of REALTORS® (MNCAR), Recipient
- Colliers International Everest Club
- Best of the Best (Top 10%), Welsh Companies/Colliers International
- Rookie of the Year, Welsh Companies, 1998

## **Professional Affiliations**

- National Association of Realtors (NAR)
- NAIOP
- Member, Minnesota Commercial Association of Realtors® (MNCAR)

## **Education**

Mr. Netz earned a Bachelor of Arts degree from the University of Minnesota.